

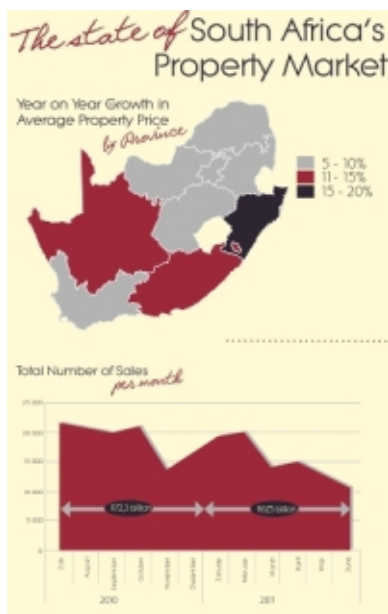
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NEWSLETTER: December 2011

The State of South Africa's Property Market

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This month, as opposed to our usual newsletter article - we've created an infographic based on 2011 property data available. For the full view, click on the image to the left or open the [Property Market Infographic](#). Due to the lag in Deeds Office registrations, we used data January through June 2011 and for comparisons used the same period for 2010. We'd love to [hear back from you](#) on what you think of this format.

New Report : Owners in Complex Report

In case you missed it, we recently added a new report to our comprehensive range of online property reports called the **Owners in Complex Report** which lists the current ownership details for a particular complex or secure estate.

Key features of this report include:

Estate Details - size or extent of development, average area per unit and total number of freehold and sectional title properties within the complex

Map of the Area - indicates the location and boundaries of the estate, the road network and points of interest

Owners in Complex - lists all current owners of units or properties within the estate, including multiple ownership details and share

The Owners in Complex Report is one of the reports included with your monthly subscription bundle* or available as a once-off purchase. View a [sample of the Owner in Complex Report](#).

*The number of reports included in your monthly subscription depends on your contract term and membership level.

New 'Super User' Pricing Launched

We're very pleased to announce the 'Super User' pricing plan. If you are a high-usage subscriber or belong to a large agency, this plan is for you. The 'Super User' pricing is R500 + VAT per month and includes up to 200 included reports. That equates to just R2.50 a report!

We would like to take this opportunity to wish you all a happy and peaceful holiday season. Thank you for your continued support in 2011 and we look forward to new opportunities and developments in 2012.

Tip of the Month

To increase the number of results in a property enquiry search, change the '20 rows returned' to 99.

Subscriber Competition!!!

3 Apple iPads and shopping centre vouchers still up for grabs!



Congratulations to our first winner, Gert Meyer of The Property Circle in Margate, who won himself a R500 shopping voucher. Happy shopping, Gert!

Make sure you're in the running to win one of 3 Apple iPads or 8 shopping centre vouchers worth R500 each by simply including **Property Features** in your next report. Each time you complete the Property Features for a property, your name will be entered into the monthly draw for a R500 shopping centre voucher. All monthly entries for the quarter are included in a grand prize draw in the 4th month for a snazzy Apple iPad2. The next draw date for a R500 shopping centre voucher will be 3 January 2011, for all entries received 1 - 31 December 2011.

Terms and Conditions

This competition will run from 19 October 2011 until 31 October 2012. All Lightstone subscribers, with up-to-date accounts, are eligible to enter. Entering 'Property Features' on a single property report equates to one entry in the monthly draw. All entries are cleared once an Apple iPad has been won and a new cycle begins. Winners will be drawn randomly from all entries and the judges' decision is final.

Contact Us

We are committed to service excellence. Please do not hesitate to contact us should you ever have any queries or need assistance with a feature.

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